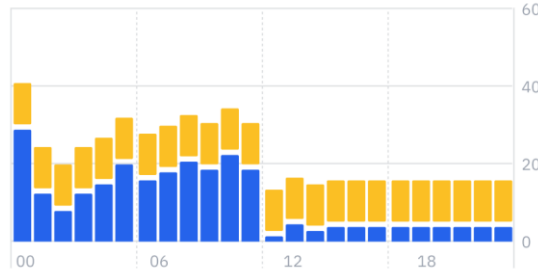




Unlock the full potential of your connected fleet

Working
4 hrs
Idle
2 hrs
Stopped
8 hrs
Today



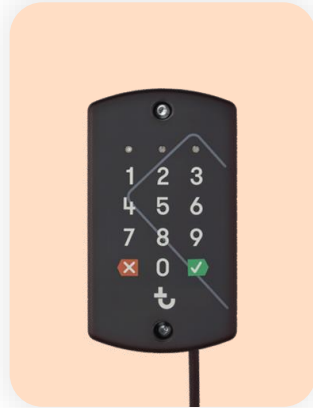
Alarm Type: Alarm by geofence Alarm by point
 Alarm by zone Alarm by inputs
 Alarm by movement Alarm by unit state
 Alarm by temperature Alarm by input voltage

Name of the alarm: _____

I want to be notified when the unit moves away from its current position.
200 meters

Select the persons to be notified
Email: Select
System alert: Select
SMS: Select
 Active

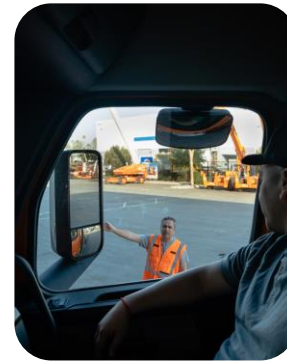
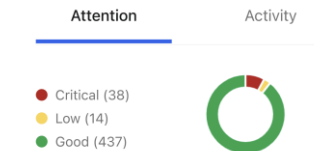
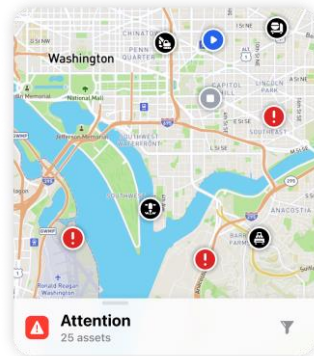
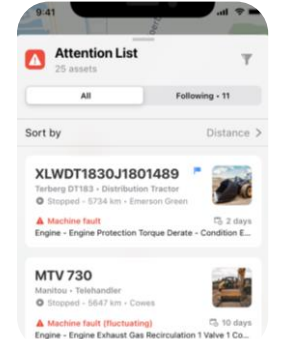
Save Close



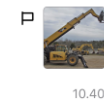
T0238782
Liebherr • Excavator • T144H

The Ecosystem

To enable anyone to eliminate downtime, we have created an ecosystem of a that connects every stakeholder in our industry. With seamless technology working for you, all challenges are turned into possibilities for better processes and a bigger bottom line.



AKSV1563218542300
Acme • Telehandler
Working - 5647 km • Cowes
Alarm Triggered
Alarm Fuel Level 20%



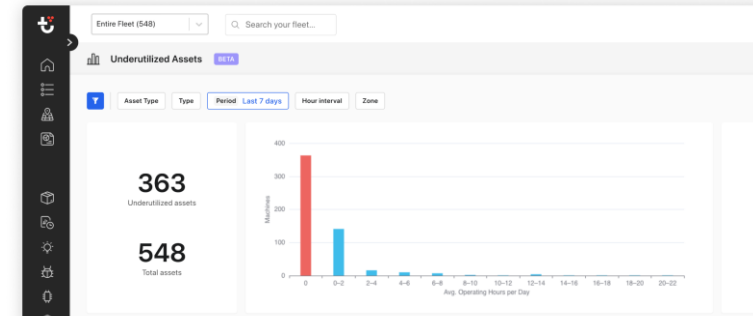
Cancel Report Issue Done

Title
Bucket Tooth

Description
Bucket tooth is missing, needs replacement

Critical

Critical events place the affected machine on the Attention List.





Tailored plans to unlock the full potential of your connected fleet



Unlock your fleet connectivity ambition

Achieve your desired business outcome

Fleet Home
My insights on the current fleet status and activity.
The page was last updated on June 2, 2021 10:00 AM

Machine Score
82
Machine score is based on how many of the following alerts you have the highest the score.

Attention List
AKSV1563218542300
Alarm Triggered
Alarm Fuel Level 20%

Report Issue
Title: Bucket Tooth
Description: Bucket tooth is missing, needs replacement
Critical:

Working
4 hrs
2 hrs
8 hrs

Add-ons **SLAs** **Data Storage** **APIs**

Tailored plans to unlock the full potential of your connected fleet to eliminate downtime

- Next-level fleet management capabilities and user experience: new analytics and insights services
- Solution can scale up and down: with add-on apps and services, incl. consulting and configuration services
- Build for the ecosystem via extendable platform: access to custom, branded app development kits
- Standard service-Level Agreements included in price plans



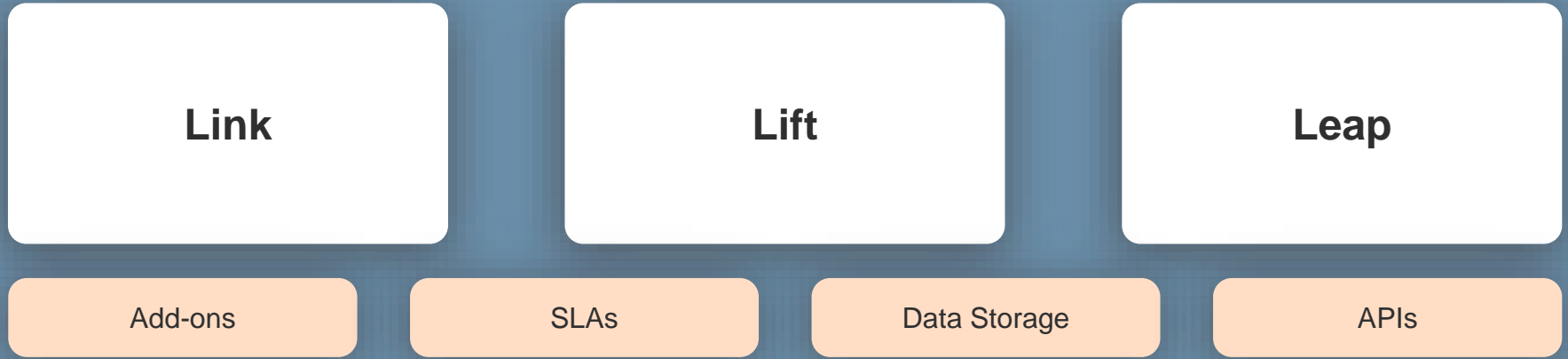
Asset Configuration with multiple categories and telematics capabilities

- Differentiation by machine type: 8 asset classes for optimal data output
- Flexible combination of asset plans: Mix and match different telematics configurations
- Connect more, save more: Total connected fleet volume discount



Unlock the value of your machine data in new ways and accelerate your journey to eliminate downtime.

1 OEM Plans



2 Asset Configuration



OEM

The Plans to Eliminate Downtime

Unlock the value of your machine and equipment data in new ways to make telematics an integral part of your product lifecycle.

OEM Plan **Link**

Connect to your core machine insights to drive action

Equip your machines with essential telematics data mobilizing new ways of working for you and your customers.

- Generate full visibility to current fleet status and machine location and activity
- Boost brand exposure using inline branding
- Lowers costs with operational IoT platform tools and insights

OEM Plan **Lift**

Drive machine innovation and service execution using advanced insights

Capture a complete view of machines. Fuel R&D processes, lower costs and deliver customer service experiences that reduce downtime.

- Elevate design and support processes using advanced CAN profile data
- Improve service efficiency and machine uptime using remote diagnostics
- Reduce false warranty claims using detailed CAN and impact detection data
- Simplify dealer network operations using shared data insights
- Improve R&D and engineering efforts using machine insights

OEM Plan **Leap**

Deliver value-added digital services to elevate loyalty and revenue

Proactively drive your service business and uptake of OEM recommended parts. Differentiate your customer experience offering custom apps.

- Drive customer uptime through adoption of official factory-recommended maintenance plans
- Build revenue and loyalty to OEM parts with proactive service operations
- Add unique value to your program with custom apps and integrations
- Extended API and Data Exports

OEM Add-ons

Customize your solution with additional services

Unlock the value of your equipment data in new ways and extract the full value from their telematics solution via available Add-ons

Add-ons

General

- **Configuration services**
to adjust and configure solution components to meet individual needs and setup of customers
- **Custom apps**
built on the TU platform to meet customers' needs or launching customer apps for integrating
- **Consulting services***
on integrations, solution setup and how to best leverage insights driven from telematics
- **Single Sign-on (SSO)**
Provide users with a faster and better experience as they're able to access Trackunit Manager instantly and securely.

Add-ons

OEM

- **Floor planning audit**
Automate remote process of floorplan review to reduce travel cost and ensure compliance from dealers
- **Custom App Development**
Leverage our expert resources to define, scope and develop custom apps via Trackunit's IRIS SDK for industry-wide insights and comparison on machine performance.

Available add-ons for OEMs

Tailored plans to unlock the full potential of your connected fleet

	Add-ons Link Connect to your core machine insights to drive action	Add-ons Lift Drive machine innovation and service execution using advanced insights	Add-ons Leap Deliver value-added digital services to elevate loyalty and revenue
Add-ons			
Configuration services	-	+	+
Custom apps	-	-	+
Consulting services	-	-	+
Single Sign-on (SSO)	-	+	✓
Floor plan audit	-	+	+
Emissions Reporting	-	+	✓

Tailored plans to unlock new opportunities, grow and connect

		Link	Lift	Leap
Deliver value to your customers		Connect to your core machine insights to drive action	Drive machine innovation and service execution using advanced insights	Deliver value-added digital services to elevate loyalty and revenue
Differentiate your brand	Branded experience of your assets	✓	✓	✓
	Branding incl. 'Works With' & Marketplace	✓	✓	✓
	Access to build custom apps (services N/A)	-	-	✓
Advance your data foundation	CAN / Modbus profile setup	✓	✓	✓
Expand your service business	Smart fault codes	-	✓	✓
	Official service plans	-	-	Official end-customer service plan
Impact and drive sustainability	Machine-specific emissions data	-	Add-on	✓
Drive value for your business				
Expanding the service business	Remote diagnostics via machine insights	✓	✓	✓
	Asset centric event log	-	✓	✓
	Service execution for dealers	-	Manage service within dealer network	Pro-active service execution
Protect equipment	Logs and theft alerts for owned machines	✓	✓	✓
	Impact data points and alerting	Impact data as machine insights	Impact data as Alert (Coming)	Impact data as Alert (Coming)
Increasing revenue from equipment	Site-based asset insights	✓	✓	✓
Drive sustainability agenda	Monitor, track and report on emissions.	-	Add-on	✓
Equipment innovation via R&D insights	CAN fault investigation	-	✓	✓
	Access and export data (APIs & Interface)	½ year	1 year	1 year
Lowering cost through effective operations	Fleet inventory (app)	✓	✓	✓
	My Network with telematics insights	✓	✓	✓
	Connectivity alerting	✓ (Coming)	✓	✓
	Location incl. trips of assets	✓	✓	✓
	List/map overviews	✓	✓	✓
	Transferring ownership or sharing visibility	✓	✓	✓
Secure operations	Single sign-on (SSO)*	-	✓	✓
	Role based access permissions to system	✓	✓	✓
	Audit log of actions	✓	✓	✓
Users	Trackunit Manager Users	Unlimited	Unlimited	Unlimited
Support and expert advice	Service Level Agreement	Standard	Standard	Standard

*Single sign-on (SSO) integration via Okta can be done by request and is subject to an implementation fee

Asset Configuration

Compact Assets

Light Equipment



Light

Receive location specific data

Enabled by Kin



Simple

Capture real-time GPS location and simple utilization data

Enabled by Spot



Basic

Receive location data with notifications and precise utilization

Enabled by Raw



Core

Leverage full asset data, notifications and faults across your machine

Enabled by Raw CAN



Advanced

Receive complete asset data, manage operator access with multi-layer access management controls.

Enabled by Raw CAN relay keypad



Specialty

Unlock enriched data from advanced machine controllers

MODBUS



Data Feed

Connect to 3rd party and OEM solutions to manage mixed fleets reliably and securely.

ISO connection



Light Feed

Receive location specific data via 3rd party API integration.

API Integration

Heavy and High Value Assets

Light Equipment



Asset Configuration - Defined to support full range of various light and compact equipment types

Asset Category



	Light Receive location specific data	Simple Capture real-time GPS location and simple utilization data	Basic Receive location data with notifications and precise utilization	Core Leverage full asset data, notifications and faults across your machine	Advanced Receive complete asset data, remotely manage access incl. local physical authentication + Manage operator access + Allow for remote access	Specialty <i>Unlock enriched data from advanced machine controllers</i>	Data Feed Connect to 3rd party and OEM solutions to manage mixed fleets reliably and securely.	Light Feed Receive location specific data via 3rd party API integration.
Locate and track your machines							<i>Data richness and feature availability depending on ISO feed characteristics</i>	<i>Data richness and feature availability depending on data feed characteristics</i>
Location incl. historic movement	~ (proximity)	(~ (low res)	✓	✓	✓	✓		
Route and trips	-	-	✓	✓	✓	✓		
Protect equipment and operators								
Theft alerts	(~ (low res)	(~ (low res)	✓	✓	✓	✓		
Alerts	-	-	Standard	Advanced	Advanced	Advanced		
Access Management	-	-	-	-	Digital + Physical			
Machine faults	-	-	-	✓	✓	✓		
Operating hours	~ (proximity)	~ (proximity)	✓	✓	✓	✓		
Extract data and insights								
Data points extracted (machine insights)	Device	Device	Device	Asset	Asset + Operator	Asset		
Fault codes (CAN faults)	-	-	-	✓	✓	✓		
Idle monitoring	-	-	-	✓	✓	✓		
IoT Device enabler	Kin	Spot	Raw	Raw CAN	Raw CAN, Relay, Keypad	MODBUS	ISO connection	API Integration

Enabling you to get the most out of our products and solutions

		Standard included in OEM Plan	Premium
Self-service knowledge base	Access to Trackunit Help Center, Webinars, Developer Hub, and Product Updates	✓	✓
Trackunit Community	Unlimited one-to-many and peer-to-peer support and best practice sharing	✓	✓
Guaranteed uptime	Guaranteed uptime of Trackunit system and services	-	99,8%
	Channels and availability	Regional business hours Email Phone	EMEA + North America Business Hours Email Phone
	Ticket/Email Response time	Critical issues < 2 business hours Non-critical issues < 16 business hours	Critical issues < 30 minutes Non-critical issues < 4 hours
Customer support	Phone Response time	Direct call < 5 minutes Callback < 2 hours	Direct call < 60 seconds Callback < 15 minutes
	Customer Account Administration	-	Account Implementation Asset Management NRU Assistance
	Service credit	-	✓
Customer Success	Work closely with our expert CSMs to identify business needs, drive adoption, and help maximize business value	-	✓