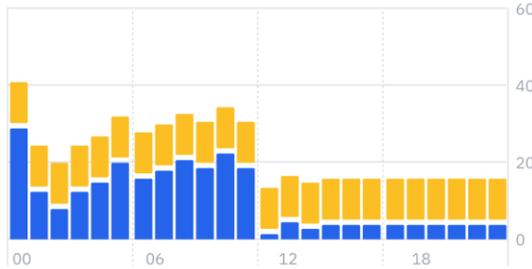




Unlock the full potential of your connected fleet

Working 4 hrs
Idle 2 hrs
Stopped 8 hrs
Today



Alarm Type: Alarm by geofence Alarm by point
 Alarm by zone Alarm by inputs
 Alarm by movement Alarm by unit state
 Alarm by temperature Alarm by input voltage

Name of the alarm: _____

I want to be notified when the unit moves away from its current position.
200 meters

Select the persons to be notified
Email: Select
System alert: Select
SMS: Select
 Active

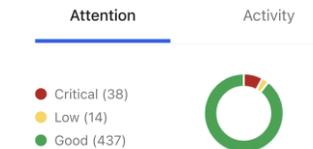
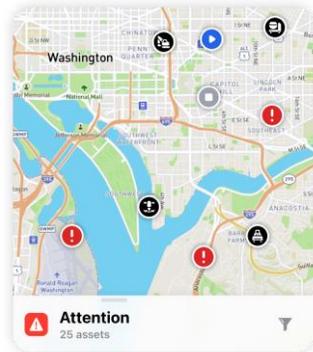
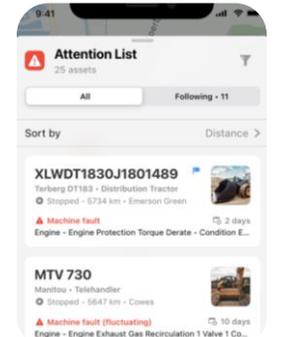
Save Close



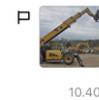
T0238782
Liebherr • Excavator • T144H

The Ecosystem

To enable anyone to eliminate downtime, we have created an ecosystem of a that connects every stakeholder in our industry. With seamless technology working for you, all challenges are turned into possibilities for better processes and a bigger bottom line.



AKSV1563218542300
Acme • Telehandler
Working - 5647 km • Cowes
Alarm Triggered
Alarm Fuel Level 20%



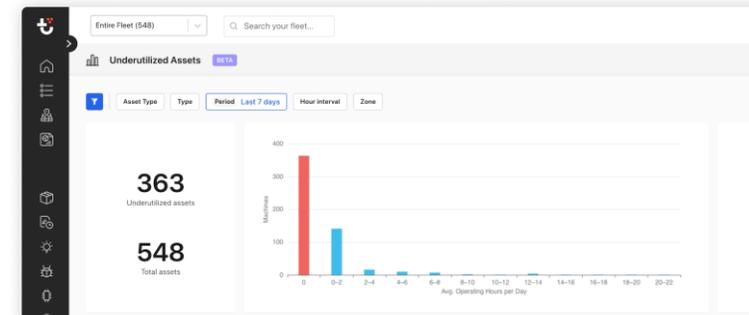
Cancel Report Issue Done

Title
Bucket Tooth

Description
Bucket tooth is missing, needs replacement

Critical

Critical events place the affected machine on the Attention List.



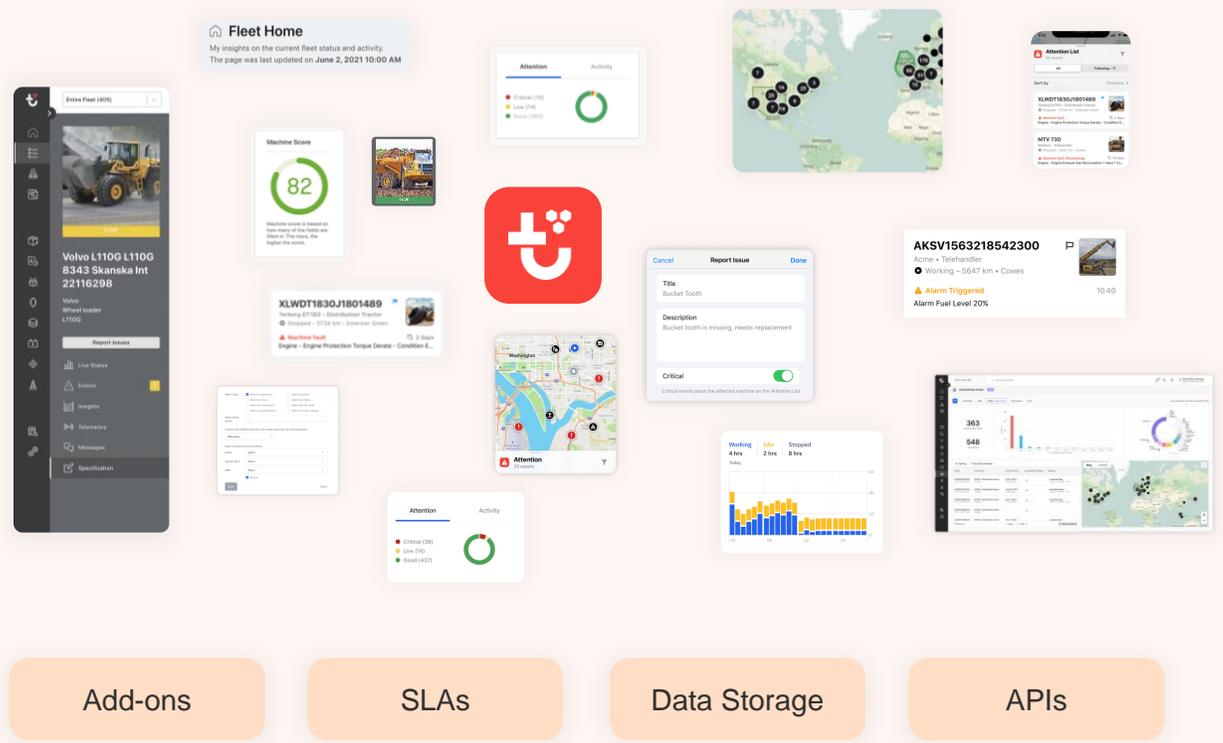


Tailored plans to unlock the full potential of your connected fleet



Unlock your fleet connectivity ambition

Achieve your desired business outcome



- Add-ons
- SLAs
- Data Storage
- APIs

Tailored plans to unlock the full potential of your connected fleet to eliminate downtime

- Next-level fleet management capabilities and user experience: new analytics and insights services
- Solution can scale up and down: with add-on apps and services, incl. consulting and configuration services
- Build for the ecosystem via extendable platform: access to custom, branded app development kits
- Standard service-Level Agreements included in price plans



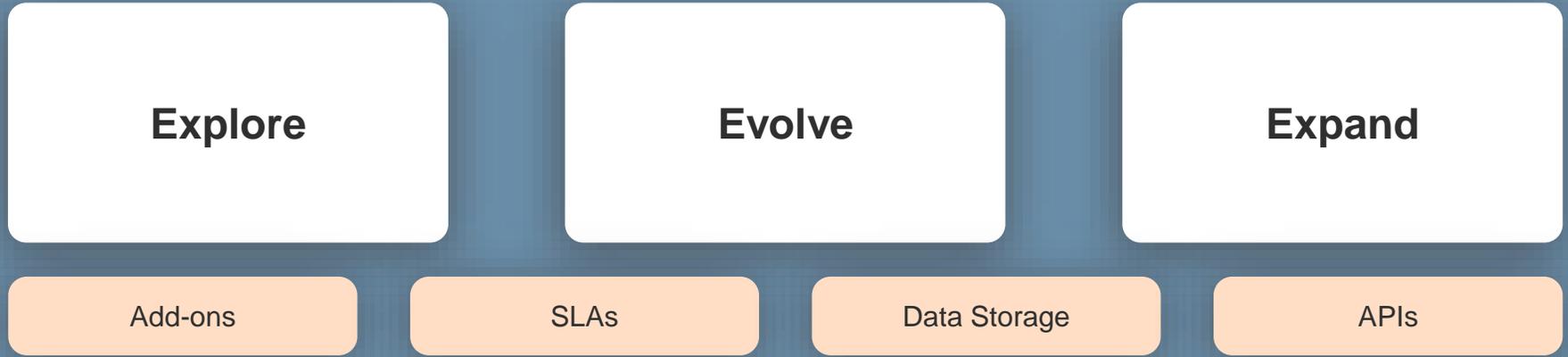
Asset configuration with multiple categories and telematics capabilities

- Differentiation by machine type: 8 asset classes for optimal data output
- Flexible combination of asset plans: Mix and match different telematics configurations
- Connect more, save more: Total connected fleet volume discount



Unlock the value of your machine data in new ways and accelerate your journey to eliminate downtime.

1 Fleet Plans



2 Asset Configuration



Contractor

The Plans to Eliminate Downtime

Unlock the full potential of your fleet and connect every move on your site to increase efficiency, eliminate downtime and advance data-driven operations.

Fleet Plan

Explore

Manage your entire fleet, reduce theft and understand usage from reporting

Centralize your equipment data from mixed solutions to manage your fleet. Use tracking and reporting to understand usage, reduce the risk of stolen and lost assets and to reduce downtime.

- Get an overview of all your tools and machines to manage inventory and prevent theft
- Manage resources, jobsite inventory and idle time using usage and activity reports

Fleet Plan

Evolve

Evolve your digital footprint across job sites and reduce downtime.

Right-size your fleet and connect every move on your site with extensive reporting on fleet performance. Efficiently reduce downtime using remote diagnostics and service scheduling.

- Reduce idling and downtime through accurate servicing enabled from remote diagnostics and service scheduling
- Extensive reporting functions across fleet performance, machine utilization and operations
- Proactively receive important alerts to drive machine uptime and operator safety

Fleet Plan

Expand

Make better and efficient data-driven decisions to further reduce downtime.

Make digitization an integral part of your business. Leverage powerful apps and custom reports that optimize uptime, drive proactive service and enable emission reporting.

- Optimize fleet composition to maximize productivity, fleet health and reliability
- Comply with jobsite emissions monitoring requirements, while reducing fuel waste
- Capture revenue from subcontractors for on-site rental scenarios
- Enable add-on apps, custom reports and integrations to meet specific business needs

Customize your solution with additional services

Unlock the value of your equipment data in new ways and extract the full value from their telematics solution via available Add-ons

Add-ons

General

- **Configuration services**
to adjust and configure solution components to meet individual needs and setup of customers
- **Custom apps**
built on the TU platform to meet customers' needs or launching customer apps for integrating
- **Consulting services***
on integrations, solution setup and how to best leverage insights driven from telematics
- **Single Sign-on (SSO)**
Provide users with a faster and better experience as they're able to access Trackunit Manager instantly and securely.

Add-ons

Fleet Owners

- **Emission reporting**
Generates automated actionable and transparent reporting on emissions, CO2 footprint and other relevant components for compliance and reduce impact
- **My Network**
Resolve your fleet connectivity issues to increase ROI

Available add-ons for Fleet Owners

Tailored plans to unlock the full potential of your connected fleet

		add-ons Explore Track, manage and safeguard your entire fleet.	add-ons Evolve Connect with your equipment and customers like never before	add-ons Expand Maximize revenue opportunities via new efficiencies and customer loyalty.
General	Configuration services	-	+	+
	Custom apps	-	-	+
	Consulting services	-	-	+
	Single Sign-on (SSO)	-	+	✓
Fleet specific	Emission reporting	-	+	✓
	My Network (app)	-	+	+

Tailored plans to unlock the full potential of your connected fleet

Fleet owner software subscription plans

Fleet owner software subscription plans		Explore Track, manage and safeguard your entire fleet.	Evolve Connect with your equipment and customers like never before	Expand Maximize revenue opportunities through new efficiencies and customer loyalty.
Protect equipment and operators	Incident report	✓	✓	✓
	Theft alerts	Site based alerts and device tampering	Movement-based theft alerts	Movement-based theft alerts
	Access Management	Simple access management	Access management integration	Scaled access distribution
	Pre-check inspections	-	✓ (Soon)	✓ (Soon)
Seamlessly manage assets and equipment	Fleet list/map overviews	✓	✓	✓
	Site-based equipment status	✓	✓	✓
	Inventory overview (app)	✓	✓	✓
Optimize business via insights	Usage-based reporting	Utilization, Exception and Activity Report	✓	✓
	Route on map and trips	✓	✓	✓
	High impact detection	Impact data as Machine Insight	Impact alerts (Coming)	Impact alerts (Coming)
	Operator based reporting	Operations and Trip report	✓	✓
	Operational data alerts	-	✓	✓
	Utilization (app)	-	✓	✓
	Exceptions (app)	-	✓	✓
	Custom reports*	-	-	✓*
	Downtime index	-	-	✓
Impact and drive sustainability	Emissions Reporting (app)	-	Add-on	✓
Enable service & maintenance	Service management	Utilize OEM service plans	Service your entire fleet	Pro-active service execution
	Machine Insights	8 days	✓	✓
	Issue reporting	✓	✓	✓
	Event log	✓	✓	✓
	Extended specifications	Subset	All incl. documents	All incl. documents
Ensure health of telematics	Connectivity alerting	✓	✓	✓
Empower your solution	Role based access	✓	✓	✓
	Share & Transfer	✓	✓	✓
	Audit log	-	✓	✓
	Single sign-on**	-	Add-on**	✓**
Export and access data	Access and export data (APIs and interface)	1 year	1 year	1 year
Support and expert advice	Service Level Agreement	Standard	Standard	Standard

Asset Configuration

Compact Assets

Light Equipment



Light

Receive location specific data

Enabled by Kin



Simple

Capture real-time GPS location and simple utilization data

Enabled by Spot



Basic

Receive location data with notifications and precise utilization

Enabled by Raw



Core

Leverage full asset data, notifications and faults across your machine

Enabled by Raw CAN



Advanced

Receive complete asset data, manage operator access with multi-layer access management controls.

Enabled by Raw CAN relay keypad



Specialty

Unlock enriched data from advanced machine controllers

MODBUS



Data Feed

Connect to 3rd party and OEM solutions to manage mixed fleets reliably and securely.

ISO connection



Light Feed

Receive location specific data via 3rd party API integration.

API Integration

Heavy and High Value Assets

Light Equipment



Asset Configuration - Defined to support full range of various light and compact equipment types

Asset Category



	Light Receive location specific data	Simple Capture real-time GPS location and simple utilization data	Basic Receive location data with notifications and precise utilization	Core Leverage full asset data, notifications and faults across your machine	Advanced Receive complete asset data, remotely manage access incl. local physical authentication + Manage operator access + Allow for remote access	Specialty <i>Unlock enriched data from advanced machine controllers</i>	Data Feed Connect to 3rd party and OEM solutions to manage mixed fleets reliably and securely.	Light Feed Receive location specific data via 3rd party API integration.
Locate and track your machines							<i>Data richness and feature availability depending on ISO feed characteristics</i>	<i>Data richness and feature availability depending on data feed characteristics</i>
Location incl. historic movement	~ (proximity)	(~ (low res)	✓	✓	✓	✓		
Route and trips	-	-	✓	✓	✓	✓		
Protect equipment and operators								
Theft alerts	(~ (low res)	(~ (low res)	✓	✓	✓	✓		
Alerts	-	-	Standard	Advanced	Advanced	Advanced		
Access Management	-	-	-	-	Digital + Physical			
Machine faults	-	-	-	✓	✓	✓		
Operating hours	~ (proximity)	~ (proximity)	✓	✓	✓	✓		
Extract data and insights								
Data points extracted (machine insights)	Device	Device	Device	Asset	Asset + Operator	Asset		
Fault codes (CAN faults)	-	-	-	✓	✓	✓		
Idle monitoring	-	-	-	✓	✓	✓		
IoT Device enabler	Kin	Spot	Raw	Raw CAN	Raw CAN, Relay, Keypad	MODBUS	ISO connection	API Integration

Enabling you to get the most out of our products and solutions

		Standard included in Fleet Plan	Premium
Self-service knowledge base	Access to Trackunit Help Center, Webinars, Developer Hub, and Product Updates	✓	✓
Trackunit Community	Unlimited one-to-many and peer-to-peer support and best practice sharing	✓	✓
Guaranteed uptime	Guaranteed uptime of Trackunit system and services	-	99,8%
	Channels and availability	Regional business hours Email Phone	EMEA + North America Business Hours Email Phone
	Ticket/Email Response time	Critical issues < 2 business hours Non-critical issues < 16 business hours	Critical issues < 30 minutes Non-critical issues < 4 hours
Customer support	Phone Response time	Direct call < 5 minutes Callback < 2 hours	Direct call < 60 seconds Callback < 15 minutes
	Customer Account Administration	-	Account Implementation Asset Management NRU Assistance
	Service credit	-	✓
Customer Success	Work closely with our expert CSMs to identify business needs, drive adoption, and help maximize business value	-	✓